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BUILDOFFSITE outputs

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18.09.2024 14:25 - 15:25 | Session 4

BOS Innovation Hub Challenge



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Nigel Fraser Industry Advisor BUILDOFFSITE

BOS Innovation Hub Challenge



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#BUILDOFFSITE #BOS #CollaboratingForImpact #ExploreOffsite #OffsiteExpo #OffsiteSummit #InnovationHubChallenge #Digital #Innovation #NetZero #SustainableConstruction





Celebrating 20 years of BUILDOFFSITE

Set up in 2004 as the voice of the industry, BUILDOFFSITE has sought to promote, support and increase the adoption of offsite and pre-manufactured solutions for the built environment.

"To be the trusted independent voice of the construction industry with respect to offsite and pre-manufacturing, and to provide all relevant support to our members and other stakeholders."





Join BUILDOFFSITE





Networking | Events Exhibition Seminars Site visits | Advice & Guidance Knowledge Sharing | Publications Marketing & Promoting Members Influencing





BUILDOFFSITE members







BUILDOFFSITE guidance 2022 – 2024





Upcoming BUILDOFFSITE events

2-4 October

Structural Timber Awards 2024

13 November

DfMA for net zero carbon

20-21 November

London Build Expo

28 November BOPAS Forum 4 December*

BOS Christmas members' meeting

Spring 2025*

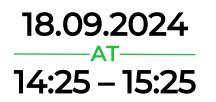
Using performance specifications to facilitate the adoption of MMC – new BOS/CIRIA guidance

*Provisional date









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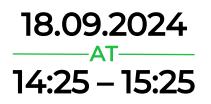
BOS Innovation Hub Challenge MEET OUR FINALISTS











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BOS Innovation Hub Challenge MEET OUR JUDGES



Gary Taylor GBP Estates



Deborah Smyth Modular Express Group



Eva Magnisali DataForm Lab



lan Pritchett Greencore Homes



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TALO[®] BOS Innovation Hub Challenge FINALIST

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Bengt MagnussenDr Anthony GreerCommercial Director Director of Corporate StrategyTALOTALO

A Mission-driven Approach to Innovation

To eliminate energy bills for low-rise housing and eradicate fuel poverty







Multifaceted Innovation

- Timber superstructure
- Standardised foundations
- Energy solution
- Regional manufacturing model
- Procurement with a shared vision





Innovation 1 – Advanced Timber Offsite Technology

- Exceed Passivhaus energy standards – as standard
- Reduced build time
- NO cost premium
- Unlimited design flexibility
- Improved quality | zero snagging
- New to the UK | widely used in Finland







Dry timber processes – from forest to site



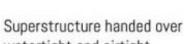
House structure loaded inside factory Transported in covered curtain truck





Weather protected panels lifted from truck straight onto foundation





watertight and airtight



TALO®





Innovation 2 – Standardised Foundations

- Less waste to landfill
- Reducing energy-intensive concrete
- Suits brownfield sites
- Highly cost efficient
- Less environmental impact
- Patent applied







Innovation 3 – Energy Solution:

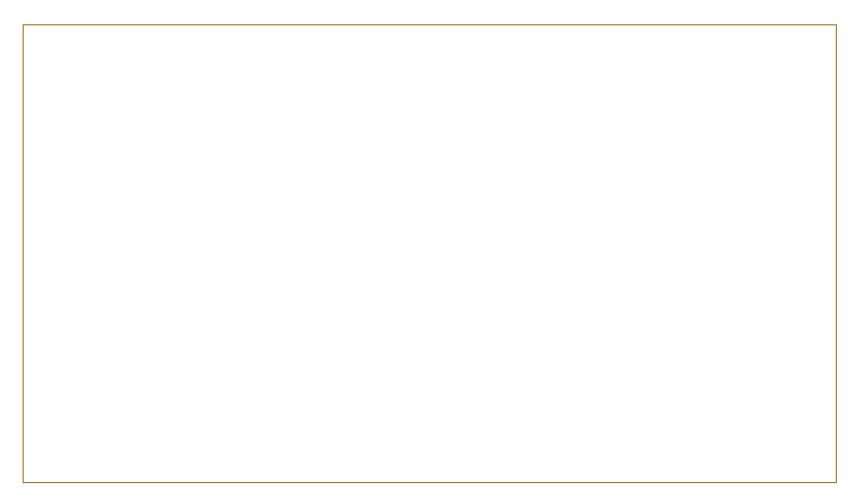
- Highly energy efficient superstructure
- MVHR
- Solar package
- Removes need for costly air source heat pumps
- NO ENERGY BILLS







What we did last week on site in Surrey!







Innovation 4 – Regional Manufacturing Model:

- Scalable
- Reduced risk customers/investors
- Improved carbon footprint
- Local manufacturing for local homes
- TALO Academy addresses skills shortages

Regional factories with capacity for a minimum 1000 homes pa



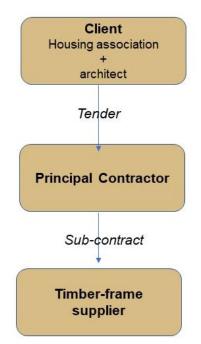
Low capital cost | low fixed costs | low risk



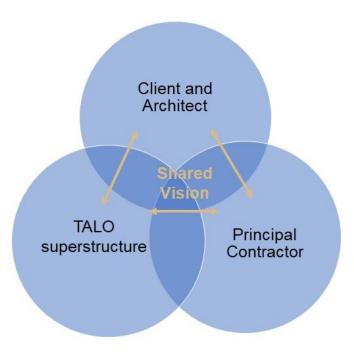


Innovation 5: Procurement model to deliver shared vision

Typical Procurement Practice



TALO Partnership Model







TALO – Multi-faceted innovation to make a real difference

Generating social impact:

- A mission to remove energy bills and eradicate fuel poverty
- Helping to address the national housing crisis
- Create jobs and training for local people to build local housing
- Raising standards higher quality homes with zero snagging

Making housebuilding genuinely sustainable:

- Zero energy homes that exceed Passivhaus energy standards – as standard and with no cost impediment
- New housing with much less impact on the environment – from forest to site, foundations to maintenance







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'Dragon's Den Style' Questions

Bengt MagnussenDr Anthony GreerCommercial Director Director of Corporate StrategyTALOTALO



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BOS Innovation Hub Challenge FINALIST

Adam Slader Chief Executive VundaHaus **Dr Max Bloomfield** Co-Founder and CPO VundaHaus



Making Homes Vundaful

Software-enabled low cost, high performance insulation kits for every home







13% of the UK lives in Fuel-poverty





13% of the UK lives in Fuel-poverty

Europe has 45m hard to treat houses - 5% CO2



The Industry needs a scalable solution



Portfolio landlords Installers

....we have some properties that will be very difficult to get to EPC 'C'.

Divestment is in its very early stages["]

Asset Reinvestment Manager (1,500+ homes)

...We are looking for innovations which ca get us to 20,000 houses per year ["] Company Director (1,000 homes p.a.)

"...We need solutions like this to reduce time on site and bring costs down" Head of Zero Carbon Retrofit (5,000 homes p.a.)

Current methods are very slow and disruptive...



Survey & design: 1 day



Insulate: 2 days



Render facade: 8 days



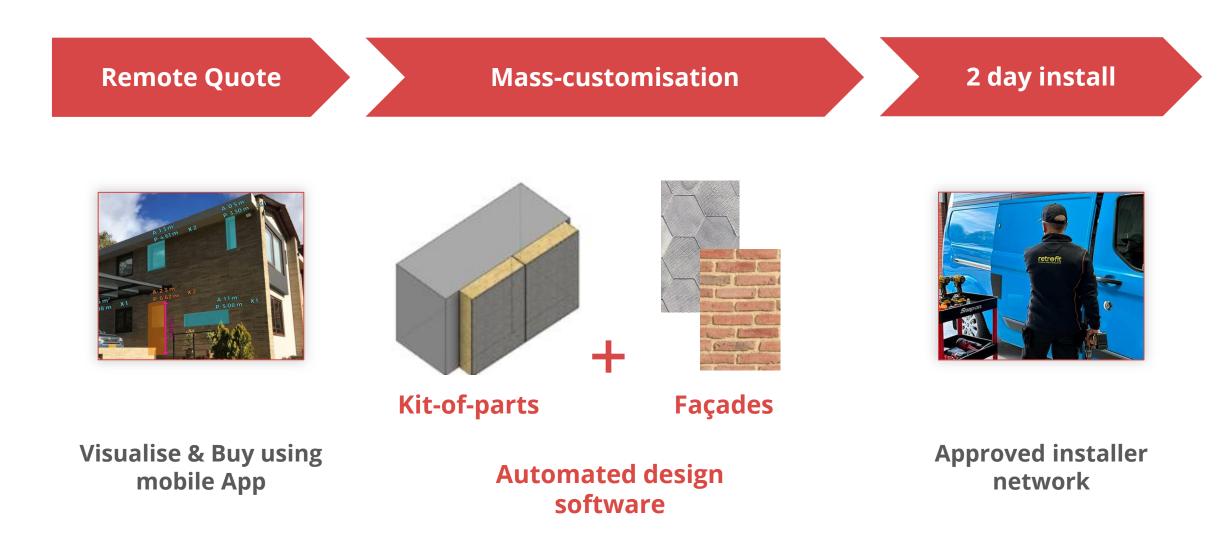
Finalising, Waste & QA: 0.5 days

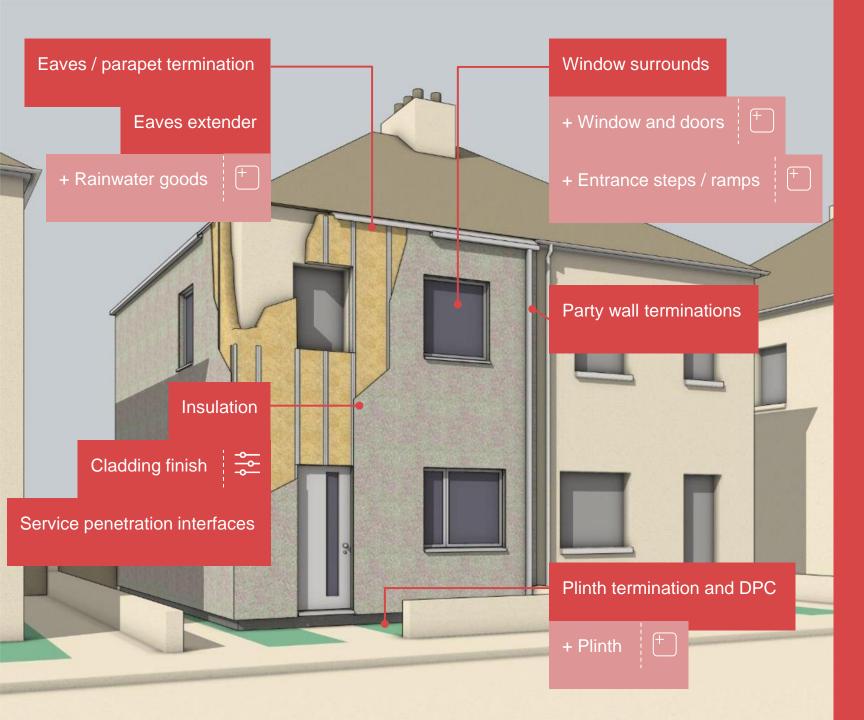
>10 day process





Tech-enabled process to streamline contractor workflow





The VundaHaus system

Designed to minimise disruption, opening-up, and enabling works

Associated products can be included (windows, MEVs etc)

Off-site but with tolerance built in (can 'flex on site' to avoid delays)

Non-combustible

Choice of performance (U 0.1 - 0.3)

Choice of finishes and upgrades

Built environment productivity challenge: Materials Science, Architecture & Software



Adam Slader CEO (Co-Founder)

> Experienced CTO / Product Leader

Social rent property portfolio



Max Bloomfield COO (Co-Founder)

Materials Engineer, PhD

7+ years R&D in academia & industry



Alex Whitcroft CPO

Product lead & stakeholder engagement.

Architect / Innovator experienced in social housing retrofit.

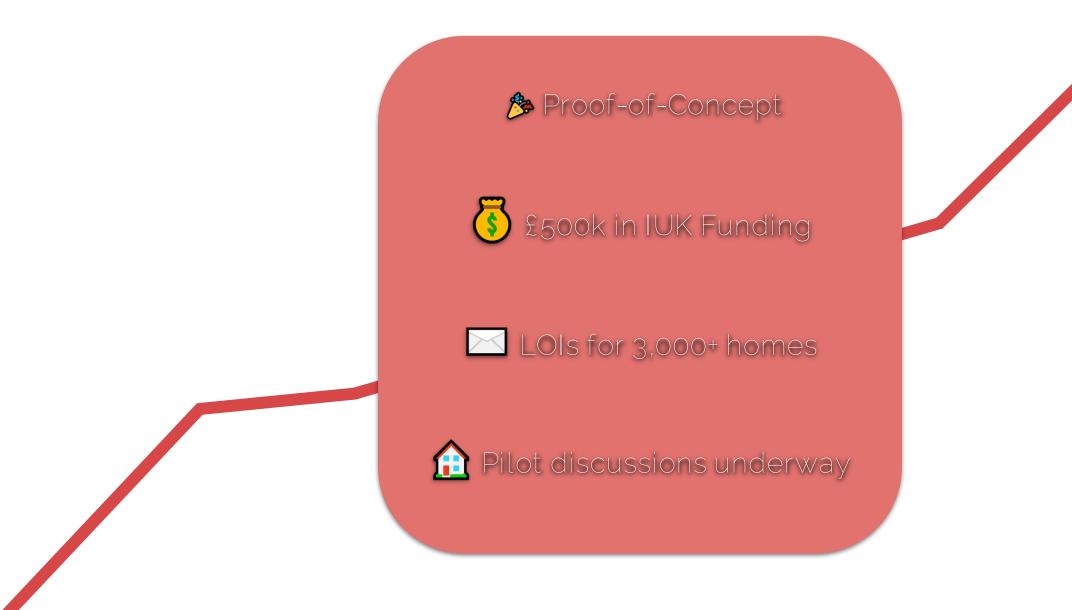


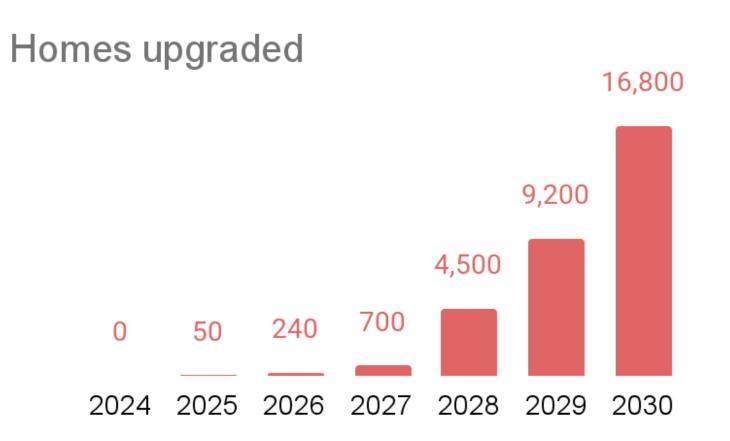
Chris Browne Chief Architect

Project lead, Technical design & installer UX.

Award-winning architect and retrofit expert.

Huge Traction this year...





- Go-to-market
 - UK Social Housing
 - Private market
 - Northern EU

- Price
 - Price parity with conventional EWI by 2026

We are seeking investors to join us



Raising £700k to enable this

SEIS / EIS approved

Let's make homes Vundaful



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'Dragon's Den Style' Questions

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BOS Innovation Hub Challenge FINALIST

Joe Walsh **Chief Executive Qube Buildings**

Justin Murray **Chief Operating Officer Qube Buildings**



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Building A Greener Future with Sustainable Bio-SIP™

Bio-SIP™ is on a mission to **revolutionise** the construction industry by offering sustainable building materials that combine the power **of natural fibres** and **plastic bottles**. Our purpose is to provide eco-conscious builders and developers with innovative solutions that minimize environmental impact without compromising on quality or performance.







The Problems with Traditional Building Materials

The Build sector contributes 39% of global Co2 emission as needs to work towards to a NET zero building standard in 26 years



X



Skill shortage



23

 $\overline{(1)}$

Aging workforce

Post-consumer waste

Speed of construction

Introducing the Bio-SIP™

Bio-SIP™ (biological-based Structural Insulated Panels) are eco-friendly building materials that use post-consumer waste (recycled plastic bottles)(PET) for the insulating core, and natural fibre skins for the structural facings.

They provide an environmentally friendly and energy-efficient alternative to traditional SIP panels and can be used in various construction applications for a minimum of 60 years.





Sustainable by design

2000

bottles per panel

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Plastic Bottle Recycling

We repurpose post-consumer plastic bottles into strong and resilient construction materials, leading the way in sustainable building practices. This innovative approach helps reduce plastic waste and supports a circular economy. **87**%

reduction in Co2 vs traditional panels



Natural Fibre Materials

Our Natural Fibre materials are durable, lightweight, and environmentally friendly. They offer a versatile solution for construction projects, contributing to a reduction in carbon footprint by embed Cardon into the structure. A second sec

from waste material

ٽے ک Waste materials

The Bio-SIP[™] modular building system is a necessary step towards re-purposing ecodamaging waste. By transforming several waste products into high performing building material, Bio-SIP[™] offers practical and sustainable use that has a significant impact on our planet.

13.4kg embedded Co2 per panel

Energy

37% more efficient

Our engineering process means that our Bio-SIP™ panels achieve passive house standard with 37% better thermal performance than EPS SIP Panels reducing heating and cooling costs.

Bio-SIP™ also has market leading sound and thermal performance to keep the noise out and the warmth in.

Acoustics rating
37% improved insulation (U-value 0.1)

All weather

All protection

Our Bio-SIP panels are durable and water-proof. Ready for anything that that nature throws.

BIO-SIP has also have passed fire testing and come with a 25-year structural warranty.

✓ Water-proof

- ✓ Fire Resistant (EN-1365-1 to 53 minutes*)
- ✓ 25-year structural warranty

As part of Bio-SIP building solution

Installation

Fast Made Easy

With our kerbside delivery, say goodbye to heavy machinery like cranes and forklift trucks. Each panel is designed to be carried by 2 people through a door width.

Installation is simple with small buildings taking on average of two days to build.

This reduces installation time by **87%** compared to comparative materials.

✓ 2-day average installation✓ Kerbside delivery

Bio-SIP Re-usable

Take your asset with you

We understand the investing in a building material might seem like a sunk cost.

But what happens if that building needs to move?

With Bio-SIP, simply dismantle each panel and then re-use adhesive free Plus, the ground will be returned to its natural state.

✓ Easy to dismantle and move✓ Adhesive free

Bc-SP@work

Discover the wholesale range of customisable structures built to suit our partner channel's requirement. Each design is customisable with colour and finish.

Sustainable workplaces

- Office Pods
- Collaboration areas
- Space dividers
- Retro-Instillation



Temporary buildings

- Temporary Storage
- Workshops
- Sport Halls / scout huts
- Commercial retail



Holiday accommodation

- Forest lodges
- Park Homes
- Agriculture buildings
- Data centres



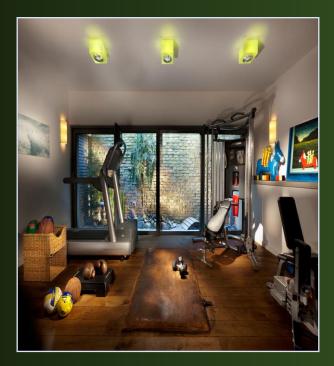


Bc-SP@home

We offer at wholesale range of customisable structure built to suit our partner channel's requirement. Each design is customisable with colour and finish.

Garden offices

- Garden offices
- Gyms
- Outbuildings



Home structures

- Retro-instillation
- Workshops
- Music rooms
- Living annex



Temporary accommodation

- 1-4 people homes
- Shelters
- Holiday homes







Indicative pricing

Building material	Cost per M2 (based on 79M2 wall build up with foundations)	Total cost	Time to install
Bio-SIP with render	£427	£33,770	240 hours
Brick and block	£443	£34,948	305 hours
Timber frame with render	£448	£35,454	504 hours
Timber frame with brick face	£478	£37,790	409 hours

Co2 difference

Total (kg CO2e per kg)	% decrease
1.46	-
3.74	-61%
11.4	-87%
	(kg CO2e per kg) 1.46 3.74

Based upon 30 M2 footprint for a fully installed building

******** Testimonials from satisfied customers *******



Julia Fidler, Eco-friendly Homebuilder

"Using Bio-SIP materials was a game changer for our projects. The sustainability factor and durability of the material exceeded our expectations."



David Storey, Sustainable Construction Project Manager

"We chose Bio-SIP for its eco-friendly credentials and were impressed by the ease of installation and superior insulation properties." Bio-SIP Building Tomorrow

Bic-SIP

Case Study:

Sustainable Home Office Construction



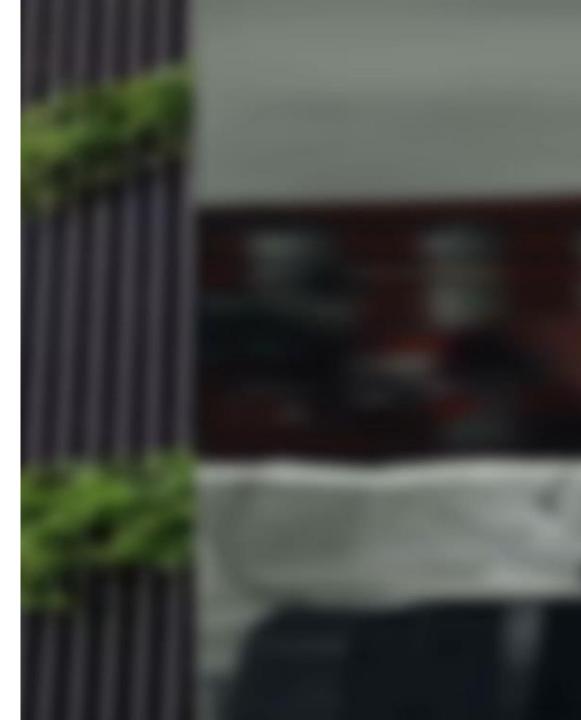
"The decision to use Bio-SIP panels for my home office wa: driven by their impressive sustainability credentials. Knowing that the panels are made using recycled plastic bottles aligns perfectly with my commitment to environmental stewordship. Especially, given that conventional construction materials has a large, negative climate impact. The installation process was remarkably quick and eas, far surpassing my expectations and offering a stark contrast to traditional building materials. The thermal efficiency is outstanding, and I expect it to nic vienna cynoener is varsunaany, an reacta a te ensure a comfortable workspace year-round, with only ommend Qube Buildings, their Bio-SIP vinging recommend cause bundings, then bloost voduct, and their friendly and flexible staff, for anyone recovery was usen prenary and preasant scalip par ony recking a sustainable and efficient building solution.

Our decisions today make a difference to tomorrow

We are privately funded, and we are looking to make a difference. We hope you are too.

Our partners who also think so are:









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Innovative and impactful solutions that have the potential to shape the future of sustainable construction



GBP Estates



Eva Magnisali DataForm Lab





DME Modular Ireland by Modular Express Group



Ian Pritchett Greencore Homes



Which pitch offers the most innovative and impactful solution that has the potential to shape the future of sustainable construction?

Scan the QR code to cast your vote!







Innovative and impactful solutions that have the potential to shape the future of sustainable construction

And the winner is...





BOS Innovation Hub Challenge WINNER









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